



Excelebrate your Performance

Clinical Alignment

- A quality-centric, Patients First vision
- Clinically vetted, provider-led portfolios
- Maximizing supply utilization to reduce variation
- Delivering significant savings to members

Better Results

- Physician engagement
- Clinical alignment
- Reduced costs
- Operational efficiency
- Waste reduction

Excelebrate's Story

Physicians and supply chain – working together. Excelebrate is a provider-led, physician-engaged sourcing model that uses evidence-based clinical outcomes to facilitate product decision making.

We deliver solutions to our members with:

- Best-in-class contracts driving member value and enabling clinical alignment
- Supply utilization guidelines designed to decrease clinical utilization
- Peer-to-peer physician engagement that fosters clinical alignment and enables local governance

Physician and clinician engagement remains a focal point of Excelebrate's strategy. Creating an environment where clinical input is embedded into our operations provides our members a contract portfolio with significant value by integrating relevant data, evidence and innovation.



On average our members achieve greater than 20% savings while upholding high-levels of clinical care- always putting patients first.

Excelebrate's Commitment

Commitment to quality. With revised and aggressive reimbursement methods and increased outcomes pressures, Excelebrate is committed to strengthening quality-focused, like-minded health care organizations of all sizes from the inside out. It begins with the value equation of quality over cost.

We help health care organizations move toward achieving meaningful and sustainable evidence-based results, where every level of organizational engagement leads to total cost change management.



Success Factors of Excelerate Members

- High Performers – Like minded, innovative health systems
- Clinically Aligned – Strong physician relationships with physicians in key management roles
- Financially Driven – Adapt at implementing major product conversions; able to participate in committed contracts
- Engaged Administration –Involved administration supportive of supply chain activities

A Clinically-Vetted Contract Portfolio

Patient-focused, Clinically-aligned. Our subject matter experts and best-in-class contracts provide a model for organizations that accelerates current efforts to achieve reduction in supply variation through clinically-vetted portfolio's.

Excelerate's contract portfolio focuses on:

- Physician preference items & devices
- Clinical preference and commodity items
- Pharmacy products and services
- Non-clinical products and services
- Capital equipment
- Distribution



Excelerate's mission: To deliver significant and sustainable savings to healthcare organizations through a physician engaged, clinically-aligned sourcing solution.

Industry Expertise

Market-leading organizations, one goal. Excelerate is a joint venture between Cleveland Clinic, OhioHealth, and Vizient that uses evidence and subject matter expertise to make sourcing decisions. We're committed to building a lasting relationship that delivers clinical and financial results.

Excelerate's team of experienced professionals- Physicians, Clinicians, Financial Executives, and Supply Chain Leaders has extensive experience in negotiations and physician engagement.

Achieve Your Goals

Healthcare is changing. Change with it. Navigating the complexities of today's health care landscape can be challenging. With Excelerate by your side, you'll not only have the right solutions to meet daily, monthly and annual goals, you'll have a partner for the future.

From value analysis to total cost improvements and peer-to-peer collaboration, Excelerate is with you every step, every milestone, every objective.

Learn More

Take the next step - Contact Us:

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