



ST. LUKE'S HOSPITAL JOINS EXCELERATE FOR ITS CARDIAC PHYSICIAN CONTRACT PORTFOLIO

CLEVELAND, Ohio, September 15, 2016 – [Excelerate](#) today announced that St. Luke's Hospital, located in Chesterfield, Mo., has become the newest member of its industry-leading, provider-led sourcing model. Excelerate's enhanced cardiac physician preference agreements will be utilized by St. Luke's.

[St. Luke's Hospital](#) is a 493-bed hospital with 25 other locations, offering services in over 60 specialty areas to residents in the greater St. Louis area. St. Luke's is nationally-recognized for quality care and consistently earns high patient satisfaction scores. In addition, St. Luke's is the exclusive St. Louis affiliate of the nation's No. 1 heart hospital, Cleveland Clinic's Sydell and Arnold Miller Family Heart & Vascular Institute.

Excelerate, which started in 2013 as a joint venture between [Cleveland Clinic](#) and [Vizient, Inc.](#), is designed to provide enhanced value to members by offering a unique, physician-driven and evidence-based approach to sourcing.

"Joining this quality-focused group purchasing organization is one of the many positive aspects of St. Luke's affiliation with Cleveland Clinic's Heart & Vascular Institute," said Christine M. Candio, RN, FACHE, St. Luke's Hospital president and chief executive officer. "It will help us to continue to provide the best possible care and value for our patients and to build upon our rich history of excellence in heart care."

Excelerate's provider-led, physician engaged sourcing model delivers significant savings to its members through:

- Execution of best-in-class contracts driving member value
- Peer-to-peer physician engagement that fosters clinical alignment and enables local change
- Supply utilization guidelines mapping to decreased clinical variation

"This relationship with St. Luke's further enhances our cardiovascular affiliation in order to clinically align while decreasing supply variation," said Sean Lyden, MD, Chief Medical Officer for Excelerate and Department Chair of Vascular Surgery for the Cleveland Clinic. "We are

excited to welcome St. Luke's to Excelerate and look forward to partnering in further advancing care quality and supply performance protocols.”

About St. Luke's Hospital:

St. Luke's Hospital is an independent, nonprofit healthcare provider committed to improving the quality of life for its patients and the community. In its 150-year history, St. Luke's has grown from a single hospital location to an advanced network of care. It provides personalized healthcare services in over 60 specialty areas at its 493-bed hospital in Chesterfield, Mo. and offers 25 other locations across the greater St. Louis area, bringing quality healthcare services close to home. St. Luke's is nationally-recognized for quality care and consistently earns high patient satisfaction scores. In addition, St. Luke's is the exclusive St. Louis affiliate of the nation's No. 1 heart hospital, Cleveland Clinic's Sydell and Arnold Miller Family Heart & Vascular Institute. For more information, visit stlukes-stl.com/newsroom.

About Excelerate:

Excelerate is designed to deliver significant and substantial savings to health care organizations through a provider-led, physician-engaged sourcing company. Excelerate achieves this through executing data-driven, market-leading contracts, clinical utilization guidelines designed to decrease clinical variation, and providing peer-to-peer physician engagement that fosters clinical alignment enabling local change. Excelerate started in 2013 as a joint venture between Cleveland Clinic and Vizient, Inc. In 2016, OhioHealth was added as an equity owner and member. Click [here](#) to learn more about Excelerate.

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