



## OHIOHEALTH JOINS EXCELERATE FOR ACCESS TO ITS ENHANCED CLINICALLY-VETTED CONTRACT PORTFOLIO

**CLEVELAND, Ohio, February 22, 2016** – [Excelerate](#) today announced OhioHealth, based in Columbus, Ohio has become a member in its industry-leading, provider-led sourcing model. All OhioHealth acute and non-acute care sites, regional managed and affiliate care sites, and joint venture surgery centers will benefit from this new relationship.

[OhioHealth](#) is a nationally recognized, not-for-profit healthcare organization with Methodist roots. Serving its communities since 1891, it is a family of 28,000 associates, physicians and volunteers, and a network of 11 hospitals, 50+ ambulatory sites, hospice, home-health, medical equipment and other health services spanning a 40-county area.

Excelerate is designed to provide enhanced value to members by offering a unique, physician-driven and evidence-based approach to sourcing. These clinically-vetted portfolios immediately reduce variation, deliver supply savings and facilitate physician alignment to reduce healthcare costs while delivering high-quality outcomes for patients.

Excelerate’s provider-led, physician engaged sourcing model delivers significant savings to its members through:

- Execution of best in class contracts driving member value
- Peer-to-peer physician engagement that fosters clinical alignment and enables local change
- Utilization guidelines mapping to decreased clinical variation

OhioHealth will immediately begin using Excelerate’s clinically-vetted contract portfolios to help ensure their ability to continue to provide quality, cost-effective care to patients.

“OhioHealth is an innovator and operates a like-minded approach to Excelerate and its desire to reduce supply variation through clinically-vetted portfolios,” said Sean Lyden, MD, Chief Medical Officer for Excelerate and Department Chair of Vascular Surgery for the Cleveland Clinic. “In today’s environment integrated health systems need a trusted physician engaged solution when standardizing portfolios and the ability to easily communicate across their physicians and alternate care sites. We are particularly excited about expanding our

collaboration with OhioHealth to include Excelerate. Together, we will drive greater value for the patients we serve.”

“As OhioHealth moves toward a value-based healthcare model, we continue to innovate to provide quality, cost-effective care,” said Bruce Vanderhoff, MD, Senior Vice President and Chief Medical Officer at OhioHealth. “Partnerships are going to be key in this new world – especially partnerships that allow our physicians to drive solutions. We are pleased to have identified a partner that shares our commitment to integrating our physicians into the sourcing process – with a particular focus on supporting outstanding patient outcomes. This is an exciting opportunity for our physicians to lead value delivery and clinical excellence.”

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### **About OhioHealth**

OhioHealth is a nationally recognized, not-for-profit, charitable, healthcare organization with Methodist roots. Based in Columbus, Ohio, OhioHealth is currently recognized as one of the top five large health systems in America by Truven Health Analytics, an honor it has received six times. It is also recognized by FORTUNE Magazine as one of the “100 Best Companies to Work For” and has been for nine years in a row, 2007-2015.

Serving its communities since 1891, it is a family of 28,000 associates, physicians and volunteers, and a network of 11 hospitals, 50+ ambulatory sites, hospice, home-health, medical equipment and other health services spanning a 40-county area.

OhioHealth hospitals include OhioHealth Riverside Methodist Hospital, OhioHealth Grant Medical Center, OhioHealth Doctors Hospital, OhioHealth Grady Memorial Hospital, OhioHealth Dublin Methodist Hospital, OhioHealth Hardin Memorial Hospital, OhioHealth Marion General Hospital, OhioHealth O’Bleness Hospital, OhioHealth Mansfield Hospital, OhioHealth Shelby Hospital and OhioHealth Rehabilitation Hospital. For more information, please visit our website at [www.ohiohealth.com](http://www.ohiohealth.com).

### **About Excelerate**

Excelerate is designed to deliver significant and substantial savings to health care organizations through a provider-led, physician-engaged sourcing company. Excelerate achieves this through executing data-driven, market-leading contracts, clinical utilization guidelines designed to decrease clinical variation, and providing peer-to-peer physician engagement that fosters

clinical alignment enabling local change. Excelerate started in 2013 as a joint venture between Cleveland Clinic and Vizient, Inc. In 2015, OhioHealth was added as an equity owner and member. Click [here](#) to learn more about Excelerate.

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