



GOOD SAMARITAN HOSPITAL JOINS EXCELERATE FOR ACCESS TO THEIR PHYSICIAN PREFERENCE PORTFOLIOS

CLEVELAND, Ohio, March 7, 2016 – [Excelerate](#) today announced it has added Good Samaritan in Vincennes, Ind. to its industry-leading, provider-led sourcing model. Good Samaritan intends to utilize all of Excelerate’s contracts with a focus in its physician preference and clinical preference portfolios.

[Good Samaritan Hospital](#) is a 232-bed community health-care facility with over 1,900 employees and a commitment to delivering exceptional patient care in communities across southwestern Indiana and southeastern Illinois.

Excelerate is designed to provide enhanced value to members by offering a unique, physician-driven and evidence-based approach to sourcing for physician preference and clinical preference items. These clinically- vetted portfolios immediately reduce variation, deliver supply savings and facilitate physician alignment to reduce healthcare costs while delivering high-quality outcomes for patients.

“Good Samaritan is a prime example of what Excelerate can deliver with a highly-engaged strategic health system partner,” said Sean Lyden, MD, Chief Medical Officer for Excelerate and Department Chair of Vascular Surgery for the Cleveland Clinic. “Excelerate and its members have been able to benefit from its revolutionary physician-engaged platform while reducing supply variation through clinically- vetted portfolios. We are thrilled to welcome Good Samaritan Hospital to Excelerate and look forward to partnering in further advancing care quality and efficiencies.”

“Good Samaritan Hospital is very excited about our partnership with Excelerate and the Cleveland Clinic. We embrace the model of evidence-based, physician-driven and patient-centered decisions regarding the equipment and supplies utilized at Good Samaritan Hospital,” stated Jan Beesley, Director of Materials Management at Good Samaritan. “Our physicians and our staff will be key drivers of this program, which will definitely support our goal of providing world-class care for our patients.”

“The vision of Good Samaritan is to be the regional center of excellence in health and wellness. I believe in order to achieve this vision, partnerships and collaborations with world class organizations gives us the greatest opportunity to also become world class,” said Rob McLin,

President and CEO of Good Samaritan. “Any time Good Samaritan is able to collaborate with establishments like the Cleveland Clinic and Excelerate, we embrace it with a desire to grow, improve, and learn from best in class organizations. Good Samaritan leadership and our medical staff are truly excited about the opportunities Excelerate brings to our constant focus on the triple aim of healthcare: greater patient outcomes, greater patient experiences, and lower cost of care. We will improve upon all these areas thanks to this new and exciting relationship.”

###

ABOUT GOOD SAMARITAN

Good Samaritan, Knox County’s largest employer, is licensed for 232 in-house patients. Annually, Good Samaritan has more than 500,000 outpatient visits, which includes 36,000 plus visits to the emergency room. Offering a wide variety of health services, from radiation oncology to the birth of a baby, this growing health care provider balances quality patient care with preventive education to fulfill its mission. Consistently ranked in the top 10 percent in the nation in patient satisfaction, Good Samaritan provides a superb level of care while maintaining fiscal integrity and expanding facilities to meet the needs of the community. For more information, visit www.gshvin.org.

About Excelerate

Excelerate is designed to deliver significant and substantial savings to health care organizations through a provider-led, physician-engaged sourcing company. Excelerate achieves this through executing data-driven, market-leading contracts, clinical utilization guidelines designed to decrease clinical variation, and providing peer-to-peer physician engagement that fosters clinical alignment enabling local change. Excelerate started in 2013 as a joint venture between Cleveland Clinic and Vizient, Inc. In 2016, OhioHealth was added as an equity owner and member. Click [here](#) to learn more about Excelerate.

MEDIA CONTACTS:

Donna Ledbetter

Phone: (972) 830-6321

Email: donna.ledbetter@vizientinc.com

Heather Phillips

Phone: 216 445-4517

Email: PHILLIH@ccf.org